



**KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)**

**REGULAR BOARD MEETING**

**WEDNESDAY, OCTOBER 19, 2022 3:00PM – 5:00PM  
KEDC OFFICE – LEXINGTON, KY**

**SUPT. PATRICK RICHARDSON, CHAIRMAN**

**BOARD BUSINESS REPORT**

- 1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 15 OF 74 VOTING MEMBERS)**
- 2. ACTIONS BY CONSENT**
  - 2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the September 14, 2022, regular meeting.
  - 2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

Recommend approval of the [financial report](#) for September 2022, and the [Orders of the Treasurer](#) for the period September 1, 2022 through September 30, 2022.
  - 2.3. CREATE POSITION**

Create position of Chief People Officer. This position will encompass the duties of payroll and human resources.
  - 2.4. PERSONNEL REPORT**
    - 2.4.1.** Employed Morgan Erwin, Administrative Assistant, class 10, step 0, 160 days, on the Prof/Technical Hourly salary schedule, effective October 31, 2022.
    - 2.4.2.** Changed Contessa Love's job title to Chief People Officer, effective October 19, 2022.
  - 2.5. GRANT AWARDS**

Recommend acknowledgement of a \$989,238.00 grant award notification over three years (2022-2025) from the Department of Justice. This grant is entitled SECURE (Safety Enhanced Communication & Utilizing Resources Effectively).
  - 2.6. BID SPECIFICATIONS**

Recommend acknowledgement of the Executive Director's approval of the bid specifications for the [K-12 Title Documentation Platform-2022](#).

## 2.7. BID CONTRACT RENEWALS

Recommend acknowledgement of the Executive Director's approval of a one-year contract renewal for all 2022 CLS vendors, with a renewal period of 01/01/23 – 12/31/23. Contract reference numbers: CLS 2022.000-CLS 2022.026. \*Amendment added to contracts and all future CLS bids: Accounts more than 21 days past due are subject to account suspension. Suspended accounts must be brought current and are subject to the reinstatement fee to have their contract restored. Accounts more than 90 days past due are subject to termination and may be precluded from participation with KPC for one year.

2.7.1. Recommend acknowledgement of the Executive Director's approval of bid contract renewals for the following:

**Contract:** Modified Bituminous Roofing (PV-MBPMR-2018)

**Dates:** 1 year renewal

10/1/2022-9/30/2023

**Vendors:**

- ABR Construction, Inc
- Bri-Den Co., Inc., The
- Imbus Roofing Co., Inc.
- Preferred Construction Services, Inc.
- Swift Roofing of E-town, Inc.
- Swift Roofing, Inc.
- Tri-State Roofing & Sheet Metal

**Contract:** Guaranteed Energy Savings Contracts (GES-2018)

**Dates:** 2-year renewal

10/1/2022-/9/30/2024

**Vendors:**

- Ameresco, Inc.
- CMTA, Inc
- Energy Optimizers, USA, LLC
- Performance Services

**Contract:** Spray Urethane Roofing Contracts (SURs-2012)

**Dates:** 1 year renewal

10/1/2022-9/30/2023

**Vendor:** Insulated Roofing Contractors

**Contract:** Preferred Office Supplies (PV-OS-2020)

**Dates:** 1 year renewal

08/01/22-07/31/23

**Vendors:**

- Action Business Supplies, Inc.
- KERR Workplace Solutions
- School Specialty, LLC

## 2.8. STRUCTURED CABLING CONTRACT EXTENSION

Recommend acknowledgement of the Executive Director's approval of a 180-day contract extension of the Structured Cabling contract with Anixter, with the extension starting 10/01/22. Contract 10100326-PV-SC-2016-07.

## 2.9. BID CONTRACT AWARD

Recommend acknowledgement of the Executive Director's approval of bid contract awards to the following vendors for KEE Roof System and Services (FiberTite) with a contract period of October 11, 2022 through October 31, 2023:

### **Bid Contract – KEE ROOFING SYSTEMS-2022**

- ABR Construction, Inc. – Nicholasville, KY
- Collier Roofing Company, Inc. – Nashville, TN
- Eskola Roofing and Weatherproofing – Gallatin, TN
- Preferred Construction Services, Inc. – Henderson, KY
- Quality Roofing Contractors of SEMO, Inc. – Semath, MO
- Swift Roofing, Inc. – Murray, KY
- Swift Roofing of E-Town, Inc. – Elizabethtown, KY
- The Bri-Den Company, Inc. – Ashland, KY
- The Imbus Roofing Company, Inc. – Wilder, KY
- Tri-State Roofing & Sheet Metal Company – Lexington, KY
- WM Kramer & Son, Inc. – Cleves, OH

## 2.10. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

**2.10.1.** Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2022.22 Catalog/Price List/Store Shelf bids opened and made effective on August 23, 2022, through December 31, 2022. We received 9 bids for CLS2022.22, of which 6 were awarded and 3 rejected.

<b>Vendor</b>	<b>Status</b>
Jaded Rayne Printing and Graphic Design	Awarded
Junior Library Guild	Rejected, did not meet bid specifications
Meade Tractor	Rejected, did not meet bid specifications
PC Solutions & Integration, Inc.	Awarded
T D Sports	Awarded
Teacher's Aide, The	Awarded
Team Spirit Shop, The	Awarded
Thoroughbred Custom Sportswear	Rejected, did not meet bid specifications
UPS Store 4301, The	Awarded

**2.10.2.** Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2022.23 Catalog/Price List/Store Shelf bids opened and made effective on September 6, 2022, through December 31, 2022. We received 7 bids for CLS2022.23, of which 4 were awarded and 3 rejected.

<b>Vendor</b>	<b>Status</b>
Baylor Commercial Door & Hardware, Inc.	Awarded
Commonwealth Sign Co	Rejected, did not meet bid specifications
Cynthiana Auto Parts (NAPA Auto Parts)	Awarded
DBQ Company, The	Rejected, did not meet bid specifications
Kagan Publishing and Professional Development	Awarded
Scholastic Library Publishing	Awarded
Teacher Created Materials, Inc.	Rejected, did not meet bid specifications

## 2.11. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2022-2023 unless otherwise noted):

### **GENERAL FUND**

- 2.11.1. Brustein & Manasevit, PLLC – KDE Grants Management Workshop - \$50,000.00 plus books in the amount of \$14,000.00. Total \$64,000.00
- 2.11.2. Greg Coker – Keynote speaker for KEDC Staff meeting on September 19, 2022 - \$750.00
- 2.11.3. Commonwealth of Kentucky – Grants Management Workshop Contract Modification - \$69,120.00
- 2.11.4. Commonwealth of Kentucky – Healthy Schools Institute Professional Development - \$4,730.00
- 2.11.5. Commonwealth of Kentucky pass-thru UofL Research Foundation - \$117,865.00
- 2.11.6. Commonwealth of Kentucky – New Teacher Induction Grant - \$336,000.00
- 2.11.7. Commonwealth of Kentucky – Deeper Learning Director - \$216,630.30
- 2.11.8. Dr. Donna Ford – DEI presentation on August 2, 2022
- 2.11.9. Deborah Gilboa, MD aka Ask Dr. G. – GEAR UP contract with KDE - \$40,625.00
- 2.11.10. E-Directives – GEAR UP Contract with KDE - \$49,000.00
- 2.11.11. Tanny McGregor- Professional Learning contract - \$5,471.49

### **PROJECT ASPIRE/CHARGE/RENAISSANCE/DEPT OF JUSTICE/CRRSA/DEEPER LEARNING**

- 2.11.12. Jana Kirchner – ASPIRE/ACHIEVE PD Sessions - \$545/hr plus travel for up to 3 sessions
- 2.11.13. Dr. Benjamin Fitzpatrick – ASPIRE PD Sessions - \$150/hr plus travel for up to 2 sessions
- 2.11.14. Felicity Jenkins – RENAISSANCE PD Sessions - \$150/hr plus travel for up to 1 session
- 2.11.15. Carly Muetterties – Teacher Cadre presentations – up to \$8,500.00
- 2.11.16. Dr. Joseph Pearson – CHARGE PD Sessions - \$150/hr plus travel for up to 3 sessions
- 2.11.17. Rebecca Theobald – CHARGE PD Sessions - \$150/hr plus travel
- 2.11.18. Project ACHIEVE Cadre Participant contracts – up to \$800.00
- 2.11.19. Project ASPIRE Cadre Participant contracts – up to \$565.00
- 2.11.20. Project CHARGE Cadre Participant contracts – up to \$1,100.00
- 2.11.21. Project RENAISSANCE Cadre Participant contracts – up to \$1,000.00

## 3. DISCUSSION ITEMS

### 3.1. SUPERINTENDENT OF THE YEAR NOMINATION FORM

A copy of the Superintendent of the Year Nomination form will be emailed to you and a copy is included in your folder. Please nominate a Superintendent who you feel has gone above and beyond and deserves to be recognized as KEDC Superintendent of the Year. Forms need to be returned to Chairman Patrick Richardson as soon as possible!

### 3.2. UPDATES ON KEDC INITIATIVES

### 3.3. KEDC LEXINGTON OFFICE RENOVATIONS – UPDATE

### 3.4. CREATION OF INNOVATIVE & CREATIVE IDEAS

### 3.5. KPC 20<sup>TH</sup> ANNIVERSARY CELEBRATIONS – SAVE THE DATES!

- November 10, 2022 – Corvette Museum, Bowling Green, KY
- December 5, 2022 - Louisville Slugger Museum, Louisville, KY (in conjunction with KASS)
- April 13, 2023 – Newport Aquarium, Newport, KY